From the Board of Director's Chair & Executive Director

Rainey Institute develops positive growth for Greater Cleveland’s youth through education and engagement in the visual and performing arts. The mission of Rainey is still clear today, helping the children who need us the most. Each and every day at Rainey, we touch lives through our programs in music, dance, drama and visual arts. We believe in the transformative power the arts have in shaping young lives.

What an exciting year. Rainey Institute continued to expand its programs and served more than 2,500 children. We started a new El Sistema@Rainey orchestra music program at Village Prep-Willard Campus, providing 125 kindergarten and first grade students with general music classes and after school students with orchestral ensemble programming. Rainey launched its Dance Mastery Program, providing 30 students in 3rd through 8th grade with daily instruction in hip-hop, modern, and ballet dance forms. Rainey continues to give back to the community by providing programming inside Cleveland Public Libraries and began arts programming at Family Promise, a local nonprofit agency focused on transforming the lives of homeless families.

Organizationally, Rainey Institute continues to grow and succeed. We are grateful to have received our 4th consecutive 4-star rating from Charity Navigator, demonstrating our strong financial health and commitment to accountability and transparency. Only 16% of the charities evaluated by Charity Navigator have received at least 4 consecutive 4-star evaluations. In addition, Rainey continues to partner with Case Western Reserve University to better measure the impact of our programs. Our Board of Directors’ commitment to Rainey Institute’s success is unwavering.
The After School Program ran Monday through Friday from 2:30 to 6:00 p.m. throughout the school year. This program provided homework help, arts instruction, and a healthy snack. Children in after school participated in one of two programs:

- **El Sistema@Rainey** provided daily orchestra music instruction to students in grades 2-8. Students performed on stage at Severance Hall and Cain Park.

- **Arts Enrichment Program** provided children with an opportunity to experience a variety of artistic mediums including dance, drama, visual art, and music.

Our **Group Classes and Private Lessons Program** provided classes in music, dance, theater, visual arts, sewing, teen leadership, and private instrument and voice lessons.

The **Early Childhood and Preschool Arts Enrichment Program** provided weekly arts programming for preschoolers, age 3-5. During their 90-minute session, children participate in three 30-minute classes in visual arts, rhythm and song, and tumbling and movement.

The **Summer Day Camp** was a six-week program, Monday through Friday, 9:00 a.m. to 5:00 p.m. Summer campers immersed themselves in all of the artistic disciplines, as well as classes in reading, writing, and math. Summer Camp culminated with an arts festival for the community.

The **Teen Leadership Program** provided leadership and life skills training, community service, attendance at professional arts and cultural events, and visits to college campuses to youth age 14 - 18.

**Summer Arts Classes at East Cleveland Summer Enrichment Academy** was a six-week program for East Cleveland students in grades 2-8. The District provided academic enrichment in reading and math; Rainey Institute provided art activities including dance, drama, music and visual arts.

Our **Community Wrap-Around Services at Case Elementary School** provided a variety of support services to children and families including after school and arts programs.

**The Dance Mastery Program** provided students in 3rd-8th grade with daily, mastery based instruction in Hip-Hop, Ballet, and Modern dance forms.
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El Sistema@Rainey Coordinator  
ES@R - Village Prep Willard Site Coordinator  
Dance Coordinator  
Office Manager  
Administrative Assistant
# Financial Summary

## Operating Revenues

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Fees</td>
<td>183,650</td>
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<tr>
<td>Contracted Services</td>
<td>116,895</td>
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<tr>
<td>Contributions</td>
<td>328,341</td>
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<td>Foundation Grants</td>
<td>608,723</td>
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<td>Government Grants</td>
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<td>Special Event</td>
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<td>Endowment</td>
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<tr>
<td>Other Income</td>
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<td><strong>Total</strong></td>
<td><strong>1,615,241</strong></td>
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## Operating Expenses

<table>
<thead>
<tr>
<th>Expense</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Fundraising</td>
<td>13,939</td>
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<tr>
<td>Personnel</td>
<td>1,124,634</td>
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<td>Administrative</td>
<td>11,560</td>
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<tr>
<td>Program</td>
<td>236,832</td>
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<tr>
<td>Occupancy</td>
<td>81,887</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>1,468,852</strong></td>
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</tbody>
</table>

Rainey Institute is proud to acknowledge the following individuals and institutional donors for their exceptional generosity in 2017 - 18. It is through their support that Rainey remains a place where the arts change lives.

$100,000 & Above

The Cleveland Foundation
United Way of Greater Cleveland

$25,000.00 to $100,000.00

Paul M. Angell Foundation
Cuyahoga Arts & Culture
The George Gund Foundation
Jewish Federation of Cleveland
Carolyn and Ronald Lang
Ohio Arts Council
Starting Point

$10,000.00 to $24,999.00

Eva L. and Joseph Bruening Foundation
The Char and Chuck Fowler Family Foundation
Cleveland Clinic
Country Music Association Foundation
Germaine Gibian
Higley Fund
Martha Holden Jennings Foundation
Fred A. Lennon Charitable Trust
William and Margaret Lipscomb
Murphy Family Foundation
National Endowment for the Arts
Iris November
PNC Foundation
The Reinberger Foundation
The Saint Luke's Foundation
Kelvin and Eleanor Smith Foundation
The Treu-Mart Fund
Third Federal
Thomas H. White Foundation
William M. Weiss Foundation

$5,000.00 to $9,999.00

AHS Foundation
Sheila Bechert
Cleveland Automobile Club Orphans’ Outing Fund
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The Dominion Energy Charitable Foundation
Peggy and John Garson Family Foundation
Frank Hadley and Cornelia Root Ginn Foundation
GPD Group Employees’ Foundation
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David Lamb
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Patricia Plum Wyde
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$2,500.00 to $4,999.00

Catholic Campaign for Human Development
The Children’s Guild
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The D’Addario Foundation
Jen Dotson
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Rachel Wayne Nelson
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Jeanne Epstein
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Dora Rae Vactor
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Rainey Institute is proud to acknowledge the following individuals and institutional donors for their exceptional generosity in 2017 - 18. It is through their support that Rainey remains a place where the arts change lives.

Brenda Ellner
Daniel and Brenda Farrell
Garrett Finch
Laura and Bob Fogarty
Janeen and Bruce D. Frank
James Graham
Sarah Greywitt
Bettyann Helms
David and Kathryn Hexter
Paul and Lauri Hogle
Chris Horvath
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Switzer-Rakos
Lorraine Szabo
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Anonymous
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Jenny and Charles Herrmann
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Eileen Kollins
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Paul Kroeger
Donna Krohn
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Andrea and Elmer Meszaros
Claudia Metz
Judith Miller
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Gayle Montalto
Rachel Morrison
Thea and Charles Mozingo
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MaryKay Murray
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Amy Nathan
Jacquie Niemiec
Robbin Nitchmann
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Kathryn Wilmer  
Brooke Winslow  
Sandra Woolley  
Eileen Zelenka

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Jen Dotson  
Chris Horvath  
Julia Horvath  
Lee and Karen Lazar  
Denise Lee  
Charles Lissauer  
Rachel Wayne Nelson  

**In Honor of Ted Horvath’s 90th Birthday**  
Robert Conrad  
Germaine Gibian  
Lee and Karen Lazar  
The Mimi Testen Family  

**In Honor of Eric Kisch’s 80th Birthday**  
Robert Conrad  

**In Memory of Michael Meissner**  
Kathianne Kowalski  

**In Honor of Rachel Wayne Nelson**  
Eileen Kollins  
Stuart and Debra Wayne  

**In Honor of Two Graduating Seniors**  
Hathaway Brown School  

**In Memory of Rhonda Raidl**  
Kathryn Wilmer  

**In Honor of Jan Thrope**  
Donna and Manohar Asnani  

**In Honor of Jeff Weiss**  
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Dr. Ted Peterson  
Pinot’s Palette  
Playhouse Square  
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Red Maple Inn  
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Rob Hartshorn Studios  
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David Tomberg  
Dolores Tranberg  
Tremont Scoops  
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Westin Cleveland Downtown  
Fred Wheat  
Arlene Willen  
Willoughby Brewing Company  
WKYC  
Yours Truly Restaurants

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Elaine Chimo  

**In Memory of James Gibans**  
Rachel Wayne Nelson  

**In Honor of Germaine Gibian**  
Barbara J. and William M. Sones  

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